

# SACE and Contracta Costruzioni

Suppliers' Workshop for the Ghana Eastern Hospitals Refurbishment

5th December 2018 - 10.00 AM Via San Marco 21/a, Milano

SACE has guaranteed a 40 million EUR loan to the benefit of the EPC Contractor Contracta Costruzioni Italia – the Italian branch of a major Brazilian engineering and construction company - with respect to a brownfield project in Ghana, regarding the construction, retooling and equipment of 4 hospitals located in 4 different regions of Ghana Republic. In order to execute the engineering and procurement supply, Contracta Italia is willing to assign new orders to Italian SMEs.

To this aim, SACE and Contracta Senior Project and Country Teams from Italy and Ghana are pleased to invite you to the presentation of the hospitals' projects set to start in the early 2019 and to reserve a **B2B meeting** with their representatives.

### **AGENDA**

### 10:00 Welcome and registration

### 10:30 Opening Remarks

Eduardo dos Santos, Consul General, Embassy of Brazil to Italy Enrica Delgrosso, Head of North West Domestic Network, SACE

## 10:40 Upcoming opportunities for Italian SMEs in Ghana

Gianfranco Miceli, Country Manager, Contracta Costruzioni

### 11:00 SACE and Deutsche Bank support to Italian business in Ghana

Alessia Lordi, Senior Relationship Manager, SACE

Riccardo Rocchio, Vice President of Structured Trade & Export Finance Italy, Deutsche Bank

# 11:30 Projects presentation and guidelines for Italian SMEs

Renata Coutinho, Project Manager, MHA Engineering

Cristiano Guimaraes, Procurement Manager, Contracta Costruzioni

12:30 Q&A

13:00 Networking Lunch

14:00 B2B meetings